

## Cross Reference Guide – Northland 5.7” BLDC to Competitive



This guide provides a cross reference for Northland 5.7” BLDC to competitors’ models. This guide is for reference only and is based on air performance. Pricing subject to change

Northland Part Number	Competitor Part #	Input Volts	Inlet/Outlet	Fan Stages	Competitor List Price	NORTHLAND MOTOR VOLUME PRICING				
						List Price	25 +	100+	250+	500+
BBA14-112SMT-00	116627-XX	120	Standard	2 Stage		\$558.04	\$390.63	\$334.82	\$251.12	\$223.22
BBA14-111SET-00	116629-XX	120	Standard	1 Stage	\$1,035.00	\$517.74	\$362.42	\$310.64	\$232.98	\$207.09
BBA14-112SET-00	116630-XX	120	Standard	2 Stage	\$915.00	\$558.04	\$390.63	\$334.82	\$251.12	\$223.22
BBA14-113SEB-00	116632-XX	120	Standard	3 Stage	\$1,005.00	\$566.87	\$396.81	\$340.12	\$255.09	\$226.75
BBA14-112SMB-00	116633-XX	120	Standard	2 Stage	\$1,135.00	\$516.02	\$361.21	\$309.61	\$232.21	\$206.41
BBA14-111SMB-00	116634-XX	120	Standard	1 Stage	\$845.00	\$485.23	\$339.66	\$291.14	\$218.35	\$194.09
BBA14-113HMB-00	116635-XX	120	Standard	3 Stage		\$568.59	\$398.02	\$341.16	\$255.87	\$227.44
BBA14-112HMB-00	116636-XX	120	Standard	2 Stage	\$915.00	\$530.91	\$371.64	\$318.55	\$238.91	\$212.37
BBA14-111HMB-00	116637-XX	120	Standard	1 Stage	\$940.00	\$486.65	\$340.66	\$291.99	\$218.99	\$194.66
BBA14-113SMB-00	116638-XX	120	Standard	3 Stage	\$915.00	\$566.47	\$396.53	\$339.88	\$254.91	\$226.59
BBA14-112SEB-00	116639-XX	120	High	2 Stage		\$516.02	\$361.21	\$309.61	\$232.21	\$206.41
BBA14-111SEB-00	116640-XX	120	Standard	1 Stage	\$855.00	\$485.23	\$339.66	\$291.14	\$218.35	\$194.09
BBA14-113HEB-00	116641-XX	120	High	3 Stage		\$568.59	\$398.02	\$341.16	\$255.87	\$227.44
BBA14-112HEB-00	116642-XX	120	High	2 Stage	\$925.00	\$531.31	\$371.92	\$318.79	\$239.09	\$212.53
BBA14-111HEB-00	116643-XX	120	High	1 Stage	\$840.00	\$487.05	\$340.94	\$292.23	\$219.17	\$194.82
BBA14-111HMT-00	116644-XX	120	High	1 Stage		\$517.74	\$362.42	\$310.64	\$232.98	\$207.09
BBA14-112HMT-00	116645-XX	120	High	2 Stage		\$549.79	\$384.85	\$329.88	\$247.41	\$219.92
BBA14-212HMT-00	117631-XX	240	High	2 Stage		\$559.07	\$391.35	\$335.44	\$251.58	\$223.63
BBA14-111HET-00	116647-XX	120	High	1 Stage	\$875.00	\$517.74	\$362.42	\$310.64	\$232.98	\$207.09
BBA14-211HET-00	117643-XX	240	High	1 Stage	\$840.00	\$559.07	\$391.35	\$335.44	\$251.58	\$223.63
BBA14-211HMT-00	117637-XX	240	High	1 Stage	\$940.00	\$517.74	\$362.42	\$310.64	\$232.98	\$207.09
BBA14-112HET-00	116648-XX	120	High	2 Stage		\$549.79	\$384.85	\$329.88	\$247.41	\$219.92
BBA14-212HET-00	117642-XX	240	High	2 Stage	\$925.00	\$559.07	\$391.35	\$335.44	\$251.58	\$223.63
BBA14-223SEB-00	117415-XX	240	Standard	3 Stage	\$1,475.00	\$632.62	\$442.84	\$379.57	\$284.68	\$253.05
BBA14-223SMB-00	117416-XX	240	Standard	3 Stage	\$1,465.00	\$630.89	\$441.62	\$378.53	\$283.90	\$252.35

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						List Price	25 +	100+	250+	500+
BBA14-123SEB-00	117417-XX	120	Standard	3 Stage	\$1,350.00	\$634.11	\$443.88	\$380.46	\$285.35	\$253.64
BBA14-123SMB-19	117418-XX	120	Standard	3 Stage	\$1,365.00	\$634.11	\$443.88	\$380.46	\$285.35	\$253.64
BBA14-211SET-00	117629-XX	240	Standard	1 Stage	\$945.00	\$559.07	\$391.35	\$335.44	\$251.58	\$223.63
BBA14-211SMT-00	117626-XX	240	Standard	1 Stage		\$559.07	\$391.35	\$335.44	\$251.58	\$223.63
BBA14-212SET-00	117630-XX	240	Standard	2 Stage	\$1,060.00	\$527.42	\$369.19	\$316.45	\$237.34	\$210.97
BBA14-112SMT-00	117630-XX	240	Standard	2 Stage	\$1,060.00	\$558.04	\$390.63	\$334.82	\$251.12	\$223.22
BBA14-213SMB-00	117632-XX	240	Standard	3 Stage	\$1,055.00	\$566.40	\$396.48	\$339.84	\$254.88	\$226.56
BBA14-211SMB-00	117634-XX	240	Standard	1 Stage	\$1,030.00	\$485.16	\$339.61	\$291.10	\$218.32	\$194.07
BBA14-213HMB-00	117635-XX	240	High	3 Stage	\$1,055.00	\$568.17	\$397.72	\$340.90	\$255.68	\$227.27
BBA14-211HMB-00	117637-XX	240	High	1 Stage	\$1,030.00	\$486.59	\$340.61	\$291.95	\$218.96	\$194.63
BBA14-213SEB-00	117638-XX	240	Standard	3 Stage	\$980.00	\$566.80	\$396.76	\$340.08	\$255.06	\$226.72
BBA14-212SEB-00	117639-XX	240	Standard	2 Stage		\$527.42	\$369.19	\$316.45	\$237.34	\$210.97
BBA14-211SEB-00	117640-XX	240	Standard	1 Stage	\$1,038.00	\$485.16	\$339.61	\$291.10	\$218.32	\$194.07
BBA14-213HEB-00	117641-XX	240	High	3 Stage	\$995.00	\$568.89	\$398.22	\$341.33	\$256.00	\$227.55
BBA14-212HMB-00	117636-XX	240	High	2 Stage	\$1,085.00	\$531.25	\$371.88	\$318.75	\$239.06	\$212.50
BBA14-212HEB-00	117642-XX	240	High	2 Stage	\$1,050.00	\$531.25	\$371.88	\$318.75	\$239.06	\$212.50
BBA14-211HEB-00	117643-XX	240	High	1 Stage	\$1,035.00	\$486.99	\$340.89	\$292.19	\$219.14	\$194.79
BBA14-121HEB-00	119101-XX	120	High	1 Stage	\$1,285.00	\$552.70	\$386.89	\$331.62	\$248.72	\$221.08
BBA14-121HMB-00	119102-XX	120	High	1 Stage	\$1,265.00	\$550.97	\$385.68	\$330.58	\$247.94	\$220.39
BBA14-122HEB-00	119103-XX	120	High	2 Stage	\$1,255.00	\$598.56	\$418.99	\$359.13	\$269.35	\$239.42
BBA14-122HMB-00	119104-XX	120	High	2 Stage	\$1,325.00	\$596.93	\$417.85	\$358.16	\$268.62	\$238.77
BBA14-221HEB-00	119151-XX	240	High	1 Stage	\$1,445.00	\$554.65	\$388.25	\$332.79	\$249.59	\$221.86
BBA14-221HMB-00	119152-XX	240	High	1 Stage	\$1,435.00	\$554.65	\$388.25	\$332.79	\$249.59	\$221.86
BBA14-222HEB-00	119153-XX	240	High	2 Stage	\$1,425.00	\$596.70	\$417.69	\$358.02	\$268.51	\$238.68
BBA14-222HMB-00	119154-XX	240	High	2 Stage	\$1,455.00	\$595.34	\$416.73	\$357.20	\$267.90	\$238.13